



Confederation of
Indian Industry



ATC Limited

25th National Award for Excellence in Energy Management 2024

Team Members:

- Rishab Garg
HoD - Operations & Energy Manager
- P. Rajasekaran
IC Elec & Energy Manager

Company Profile: About Us

1974 Established

1st Company in SIPCOT Hosur belt

11.3 acres Land Area

3.2 acres Build Area

45% Green Coverage

26% Roads and other open area

151 Employees

180 ESPs

31 Trainees

38 Managers

9500 MnC / Annum
Licensed Capacity



HIGHLIGHTS



Sustainability

- Sustained Divisional benchmark in Units/MnC and kL/MnC
- Sustained Renewable energy share to 80%
- Augmented Solar plant capacity by 0.2 MW
- Nil Lost Time Accident for 15 years
- Rating “5” and maturity level “Leading” in SSCI desktop assessment



Operational Excellence

- Sustained improvement in all KPIs
- Benchmark in Market Complaint Index
- Highest ever cigarette volume of 8581 MnC and highest ever output of 796 MnC – Sept’23
- Low cost automated solution pilots - OTR and Filter shooter



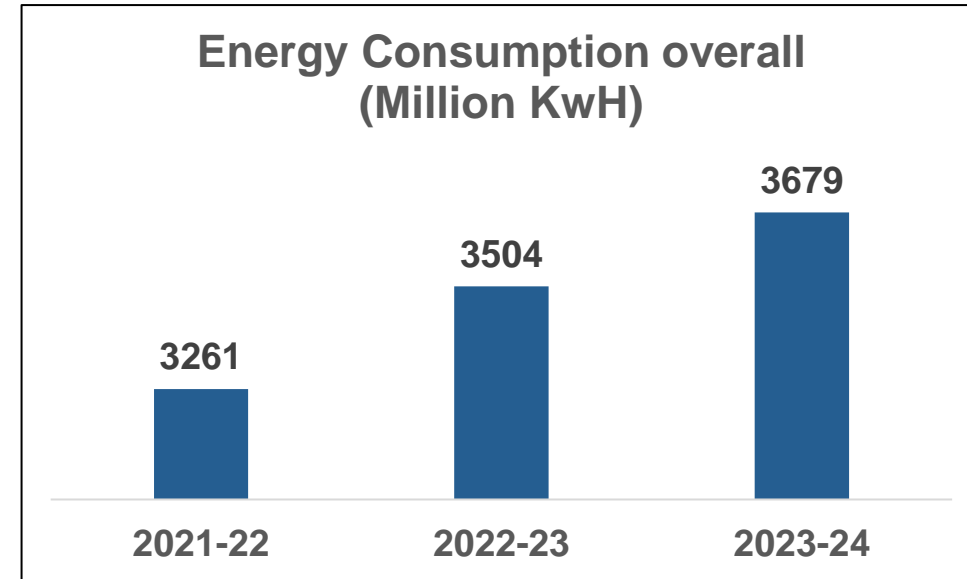
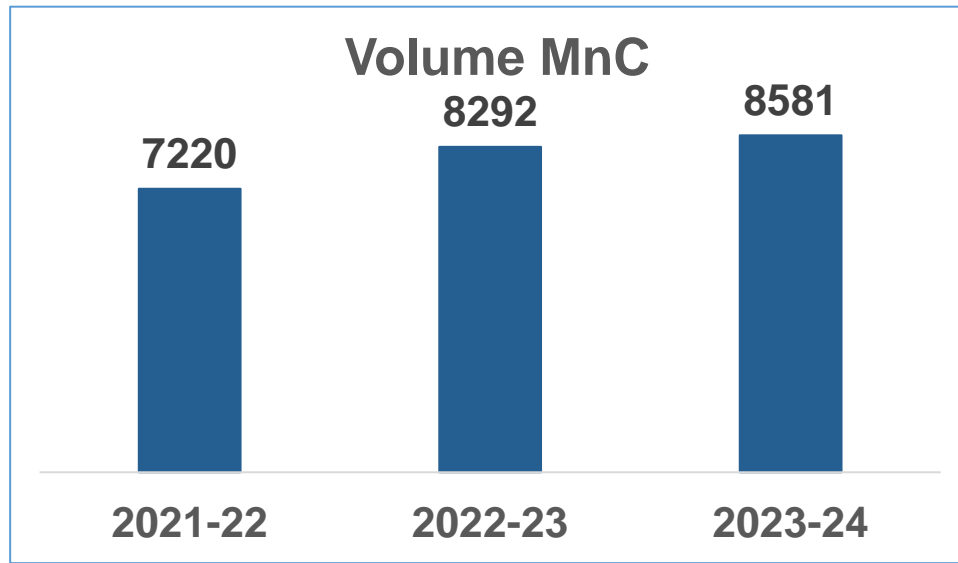
Innovation

- Capsule Filter Separation machine
- Compressed air management system with IFC
- Heat recovery system in dehumidifier for reduction of load in place of electrical heaters

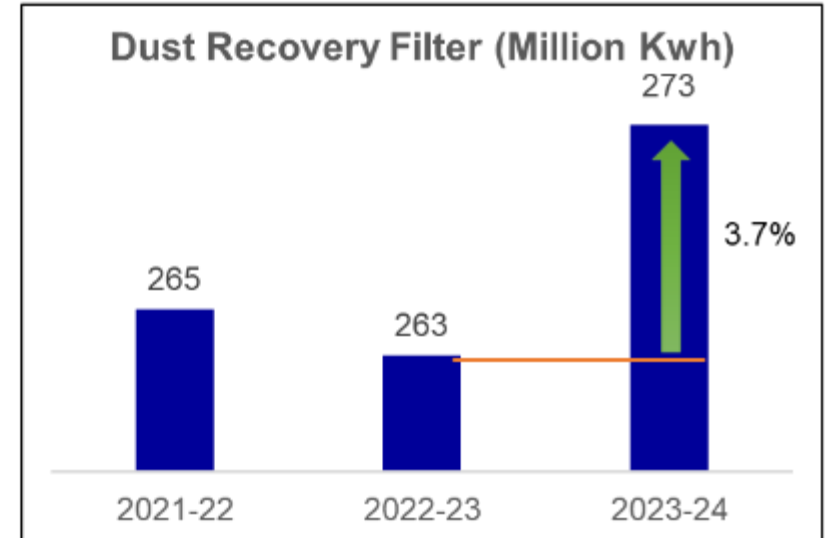
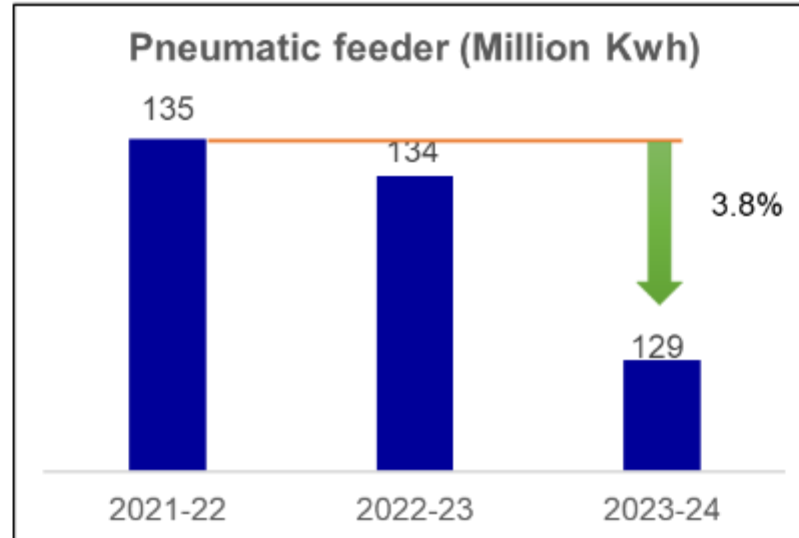
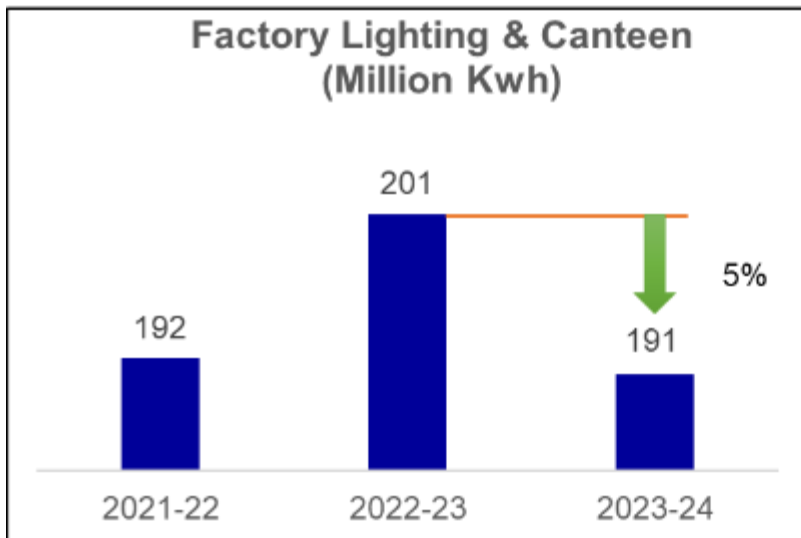
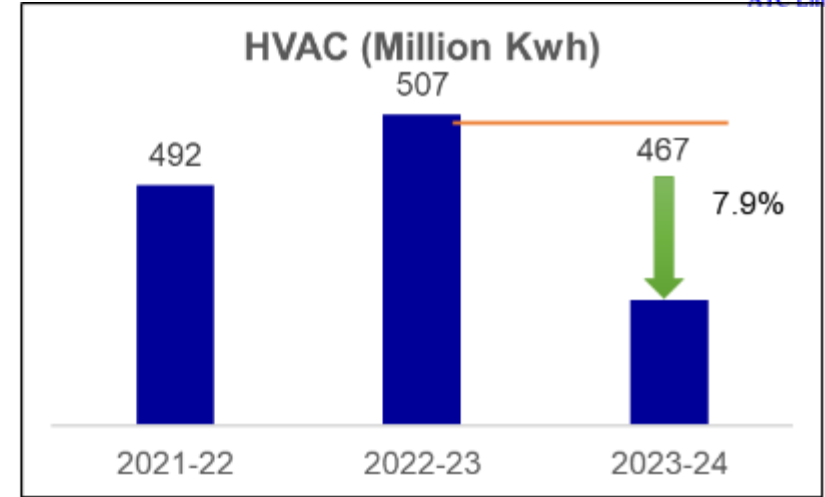
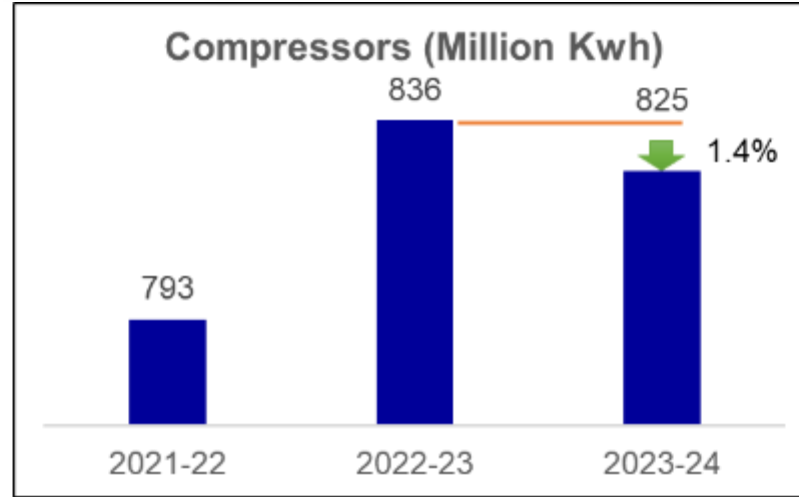
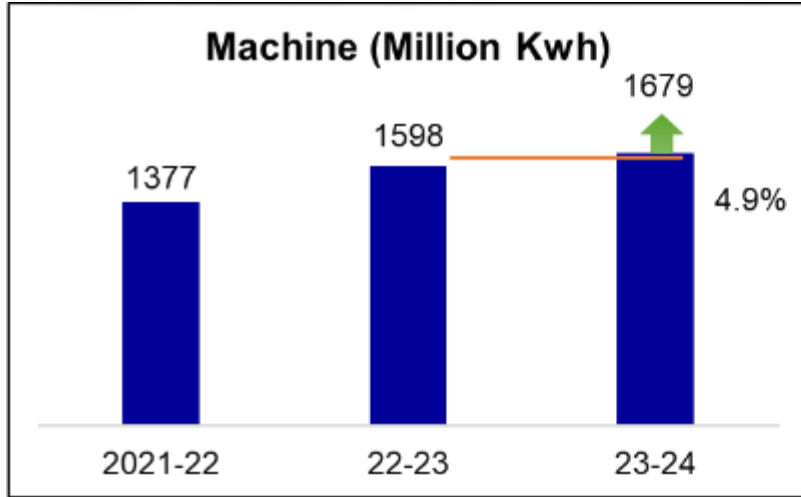
Manufacturing Process Flow



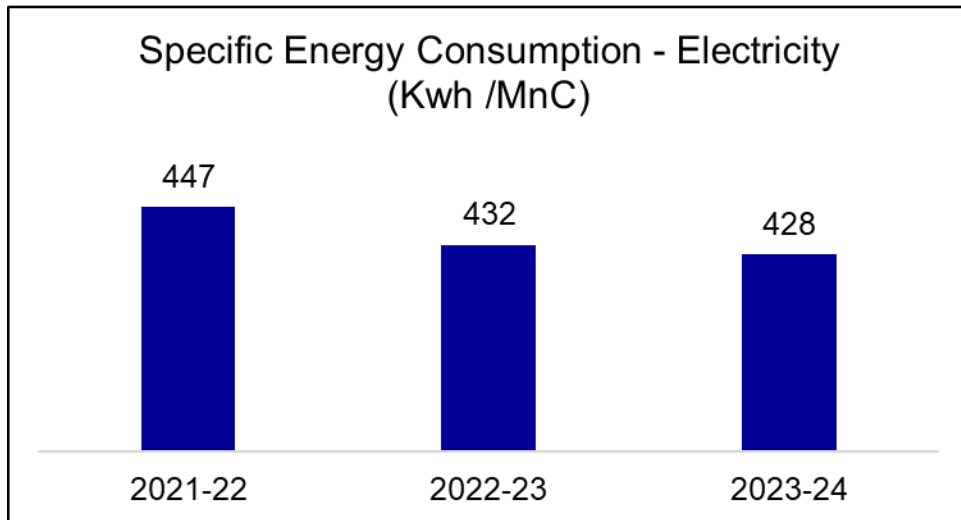
Energy Consumption – Overview



Energy Consumption in Million Kwh – Overviewcontd



Specific Energy Consumption



Audit/gaps/Benchmarking

- Auto Cut off valves at machines head – 3 Units/MNC
- Smart Compressed Air Flow and Pressure Control – 2 Unit/MNC
- DRFs Bags Replacement – 3 Unit/MNC

New technologies

- Replacement of DRF Motors with IE4– 2 unit/MNC
- CDRF Fan replacement – 2 Unit/MNC
- Energy Efficient Pumps for Chilled Water – 1.7 Units/MNC

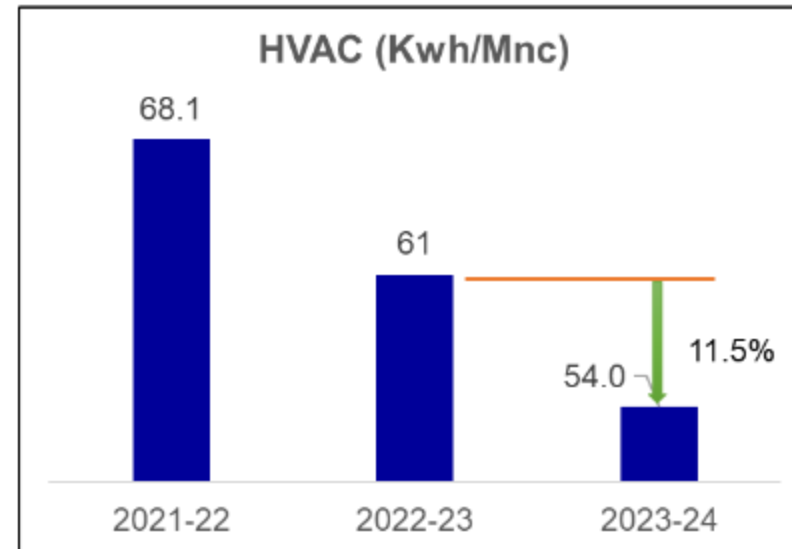
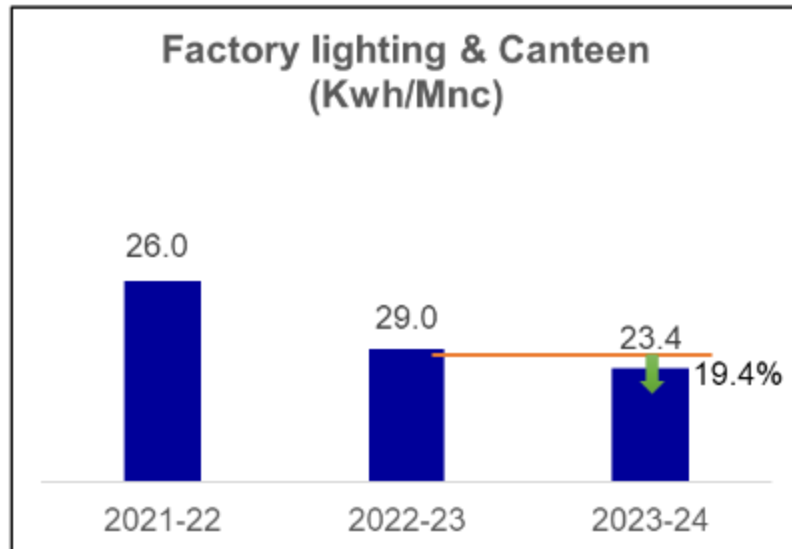
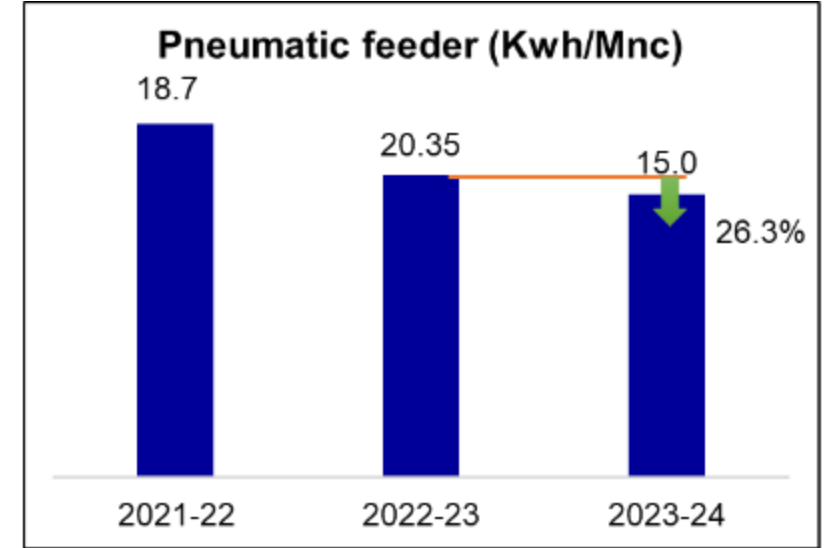
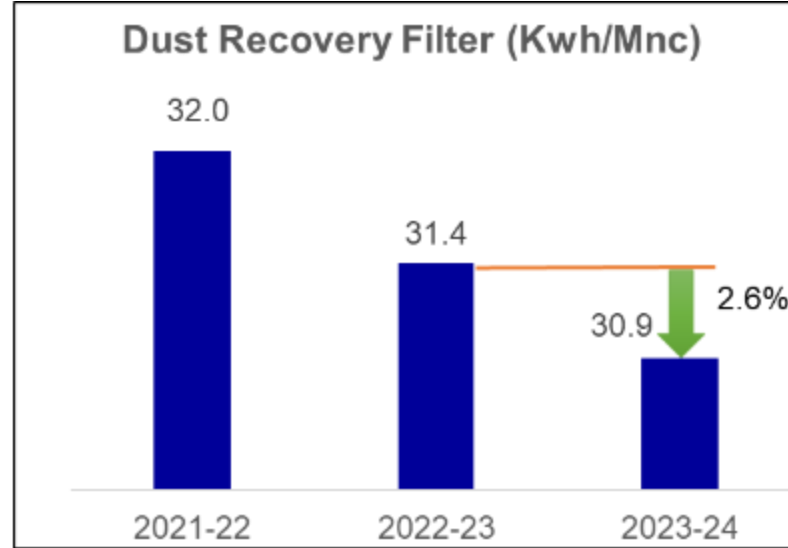
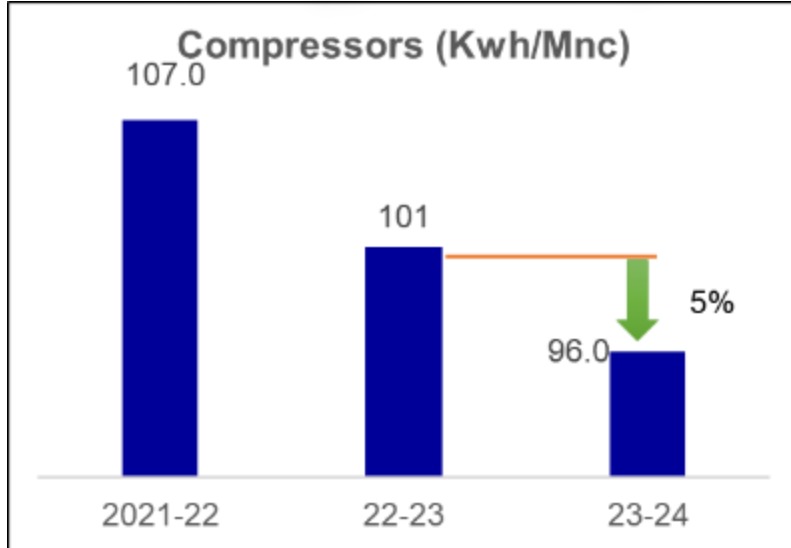
Automation & Control

- Smart Remote of AC – 1 Unit/MNC
- Sustenance of Lighting Automation– 1 Units/MNC
- Auto cut off vacuum in Casepacker - 1 Unit/MNC

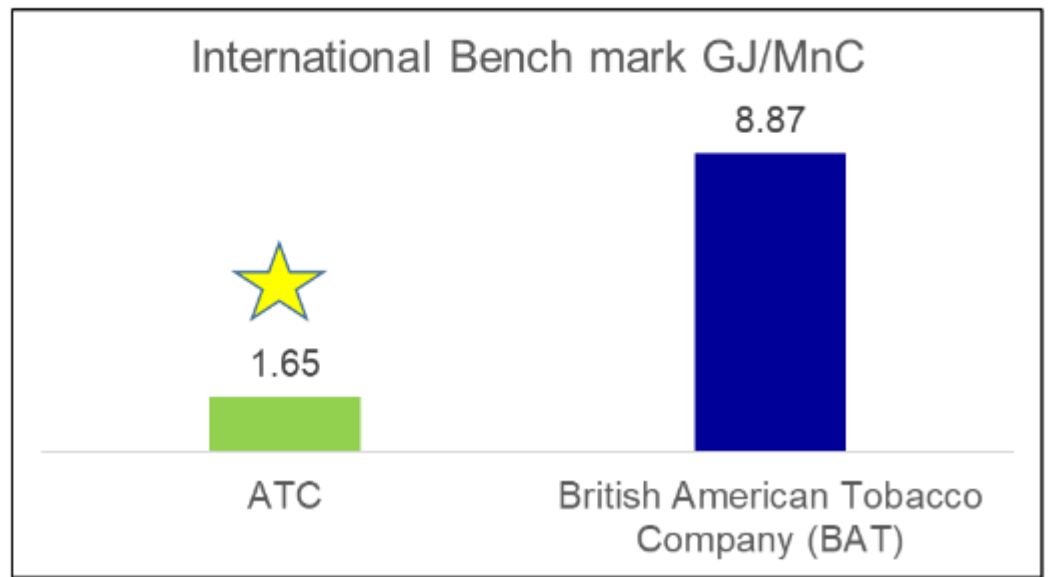
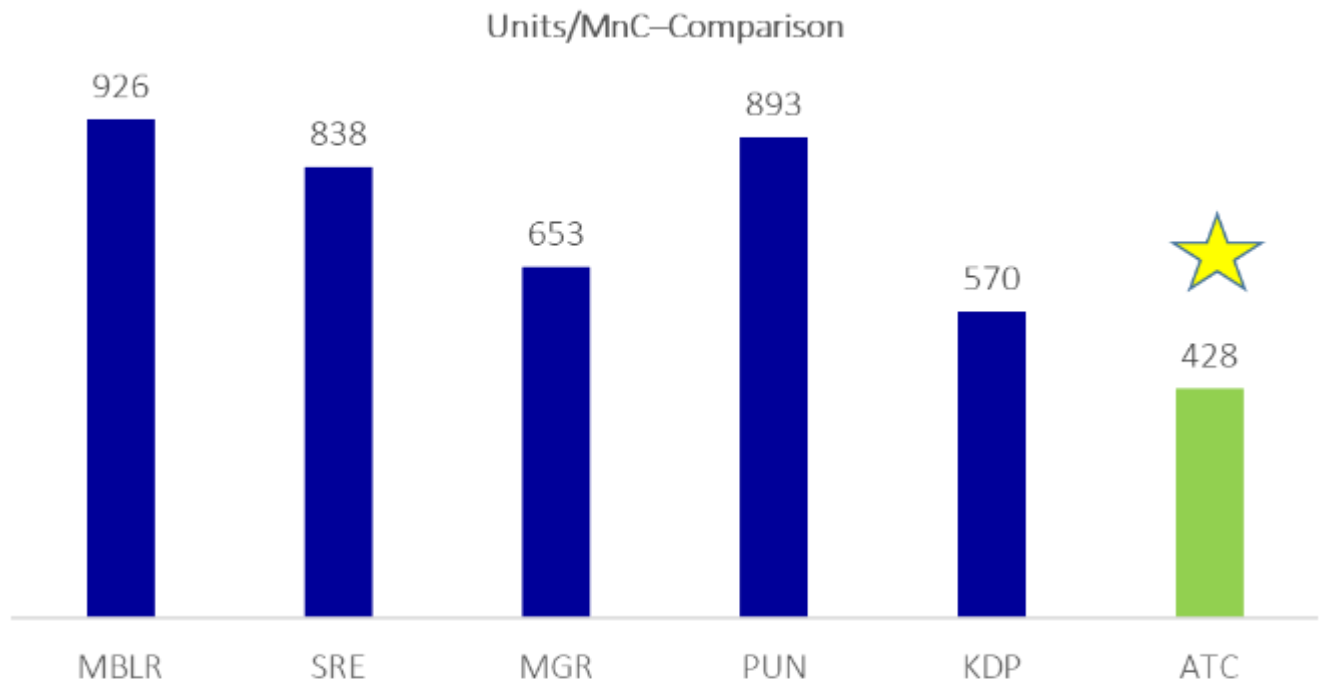
Awareness Building

- Energy Conservation day celebration
- Sustenance Of Initiatives
- Admin Control

Specific Energy Consumption



Information on Competitors, National & Global benchmark



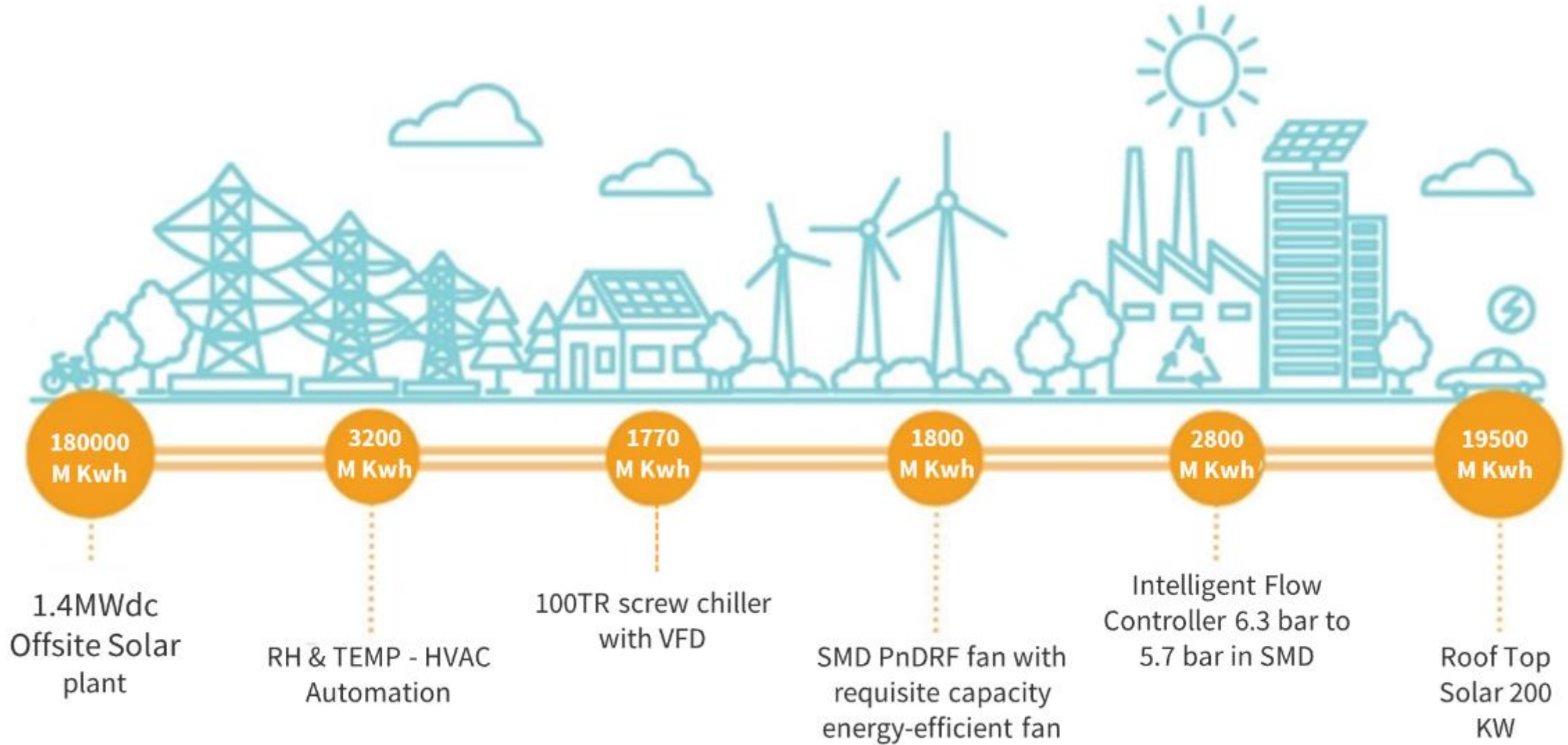
Specific Energy Consumption Target – Unit / MNC

	2022-23	2023-24	Target 2024-25	Rationale
Overall	432	428	423	3% improvement

Product : Cigarette
MOP : No. of Cigarettes produced in million (mnc)

Hence, GJ/mnc is the unit used for Benchmarking in case of Cigarette Industries

Energy Saving Road Map



Energy Saving Road Map

Replacement of LPG gas with Induction Heating



- ✓ Investment : Rs.26 Lakhs
- ✓ LPG Saving : 585 Cylinders / Annum
- ✓ Cost Saving : Rs.12 Lakhs / Annum
- ✓ Electricity consumed by Induction Heating :KWH
30000/Annum
- ✓ Payback Period : 24 Months

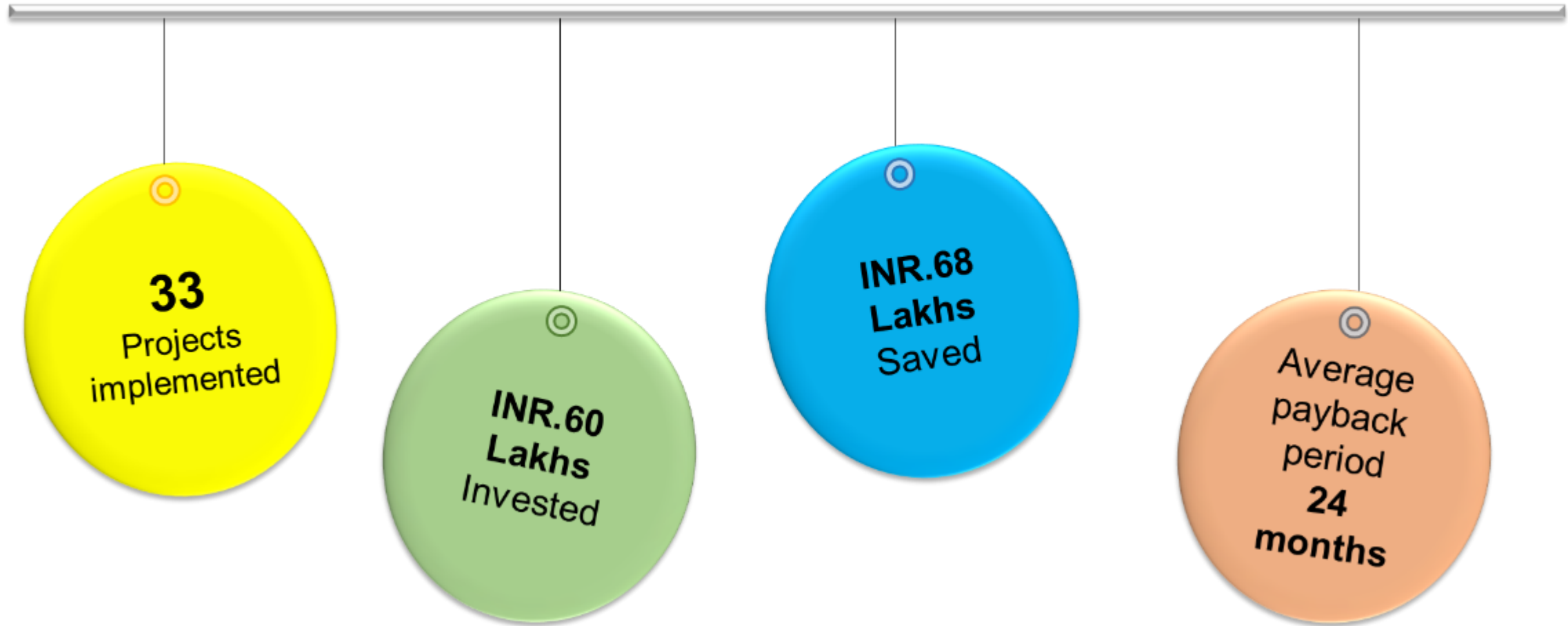


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Specific Energy Consumption Targets

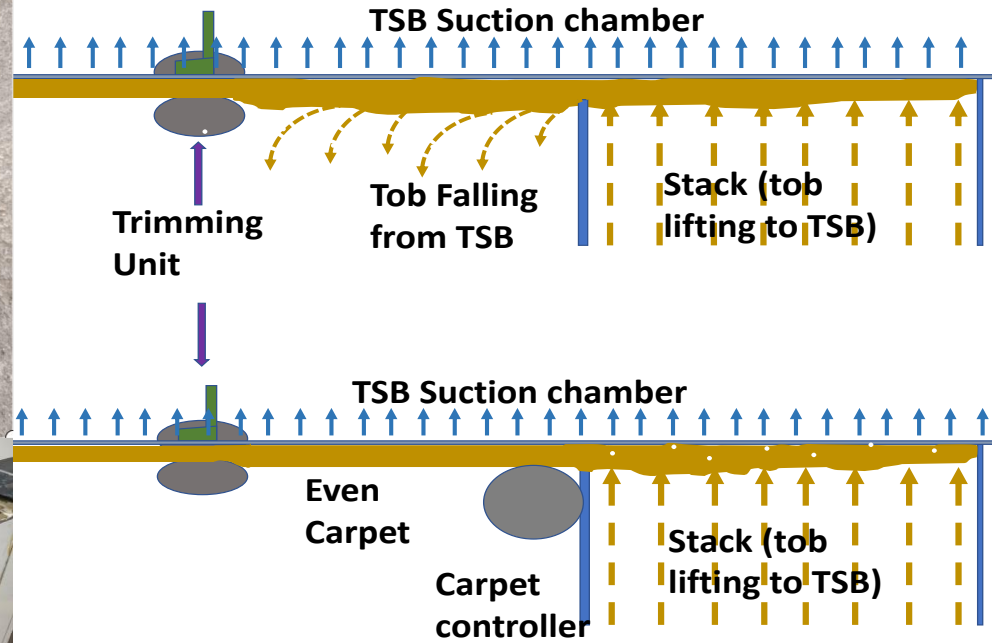
	2018-19 Baseline	2020-21 (A)	2021-22 (A)	2022-23 (A)	2023-24 (A)	2023-30 (Target)
ATC 2030 S2.0 Target						
50% Renewable Energy (Overall)	77%	63.84%	65.36%	80%	80%	98%
100% Purchased Grid Electricity	77%	63.84%	65.36%	85%	87%	98%
50% Reduction in Specific GHG Emissions (Ton/MNC)	0.357	0.379	0.227 (36 %↓)	0.197 (45%↓)	0.152 (45%↓)	0.108 (70 %↓)
30% Reduction in Specific Energy (GJ/MNC)	1.86	1.86	1.76 (5%↓)	1.69 (7.5%↓)	1.65 (7.5%↓)	1.3 (30%↓)
30% Reduction in Energy (Units/MNC)	457.5	454 (0.76%↓)	447 (2.3%↓)	445 (2.8%↓)	428 (2.8%↓)	320.25 (30%↓)

Energy Saving Projects executed in last 3 years



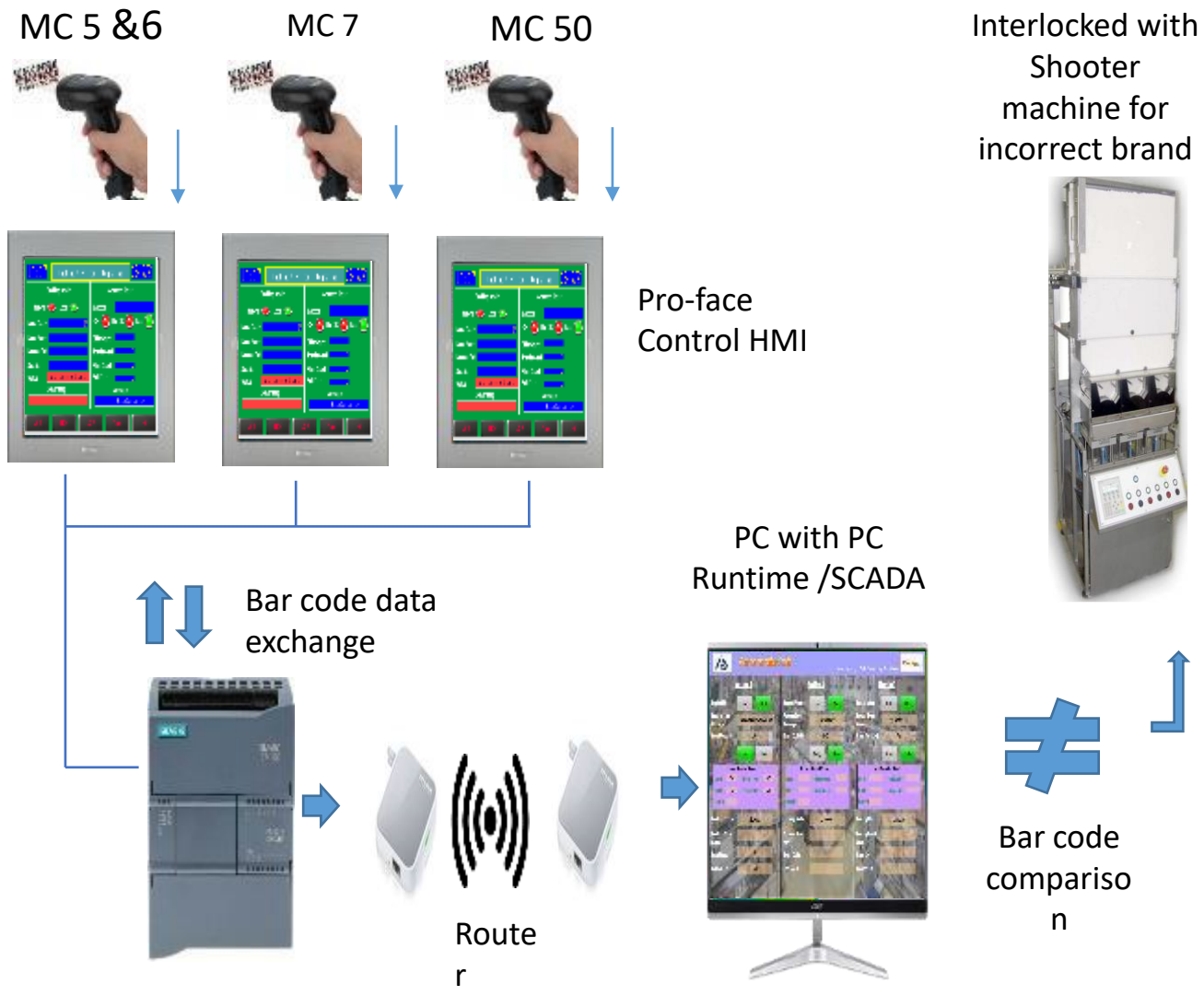
Energy Saving projects implemented : 2022-24contd

Year	No of Energy saving projects	Investments (INR Million)	Electrical savings (Million kWh)	Thermal savings (Million Kcal/ MTOE)	Savings (INR Million)	Payback period	Impact on SEC (Electrical, thermal) (Units/ Mnc)
FY 2023-24	10	2.35	0.32	0	2.35	16	4
FY 2022-23	12	3.02	0.42	0	3.33	21	15
FY 2021-22	11	3.30	0.17	0	1.19	33	2



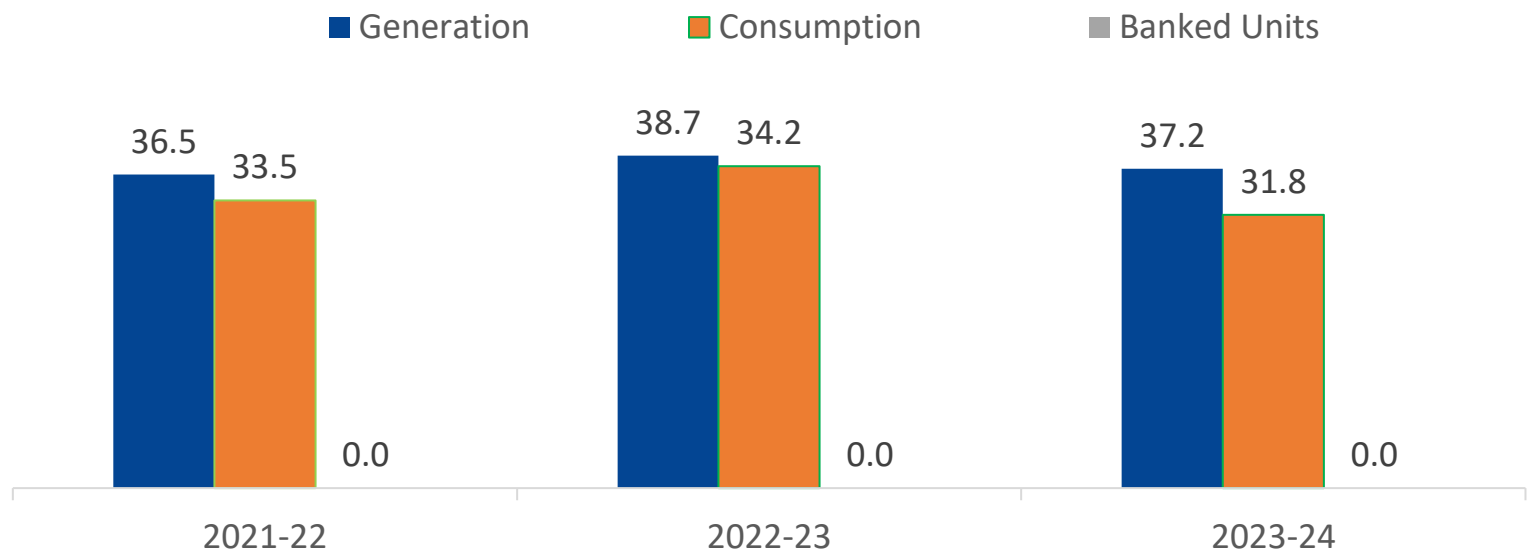
Benefits

- Machine LE rejection to be reduced
- LSTC Loose end penalization to be reduced
- Loose shorts to be improved
- QR and Firmness to be maintained
- Overall machine waste to be reduced



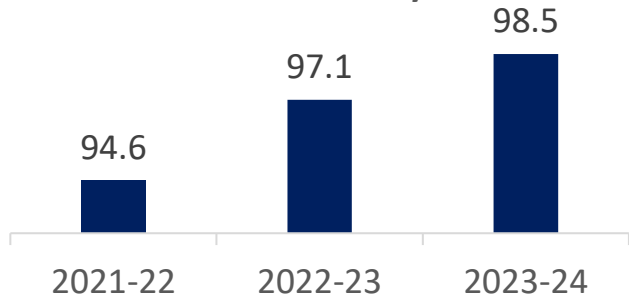
Utilization of Renewable Energy sources

Wind Power Generation, Consumption (Lakh KWH)

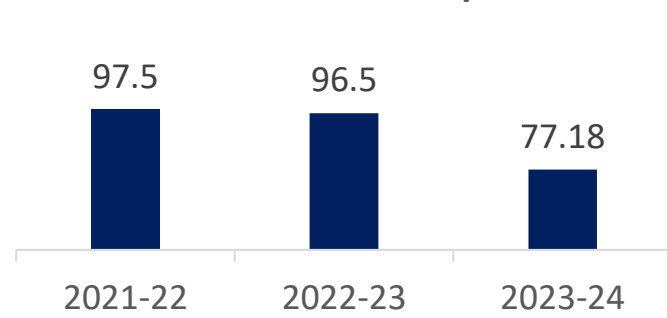


Generator Failure since 17th Jan 2024.
Repair work in progress in Tada Plant

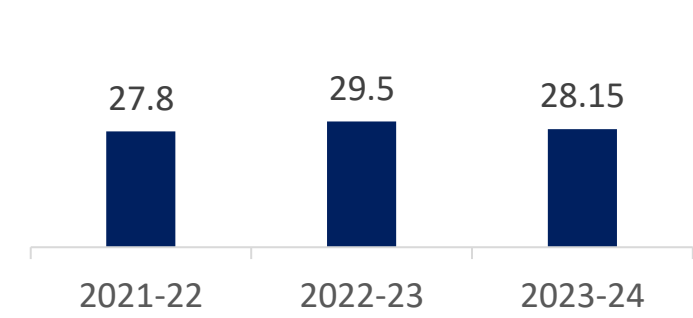
Grid Availability %



Machine availability %



Gross PLF %



Utilization of Renewable Energy sources

RE Share	2022-23	Q1	Q2	Q3	Q4	2023-24
Wind	62%	40%	59%	68%	45%	53%
Solar	19%	30%	30%	28%	35%	31%
IEX (Green)	-	0%	1%	0%	9%	2%
Total RE	80%	70%	90%	96%	89%	86%

Savings in Lacs	2022-23	Q1	Q2	Q3	Q4	2023-24
Wind	199	40	59	67	40	206
Solar	65	30	29	26	32	118
IEX(Green)			1		8	9
Total RE	264	71	89	93	80	333

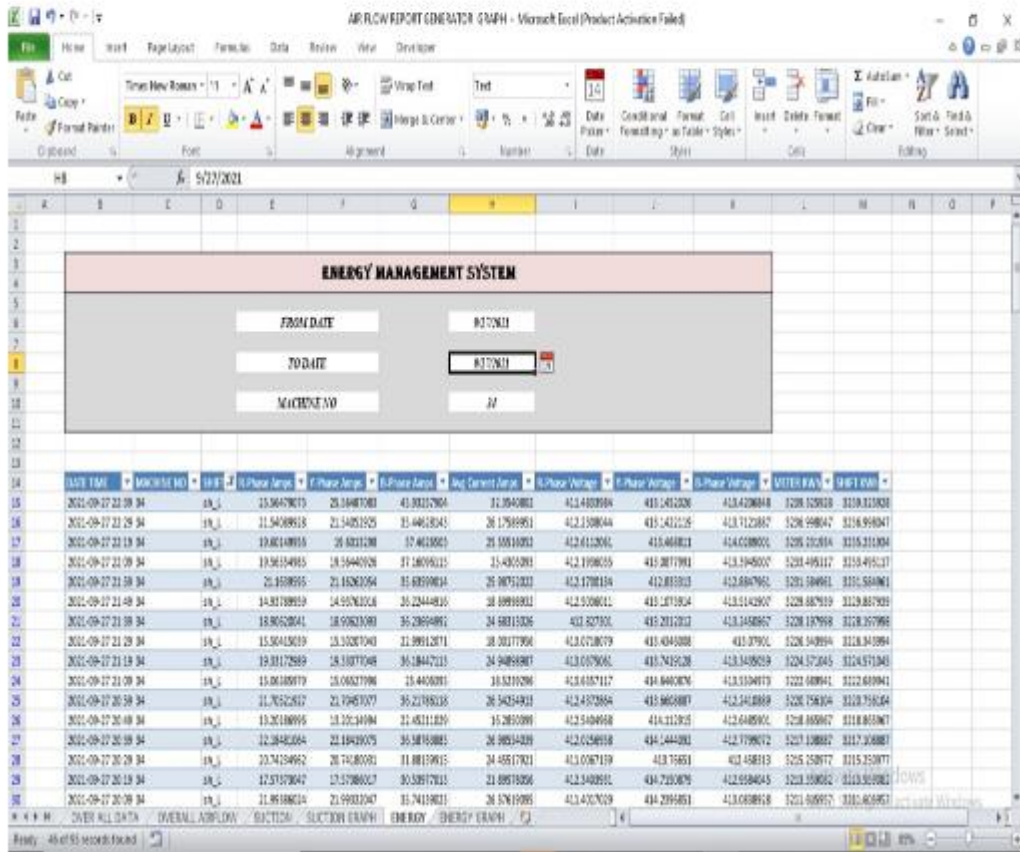


Highlights

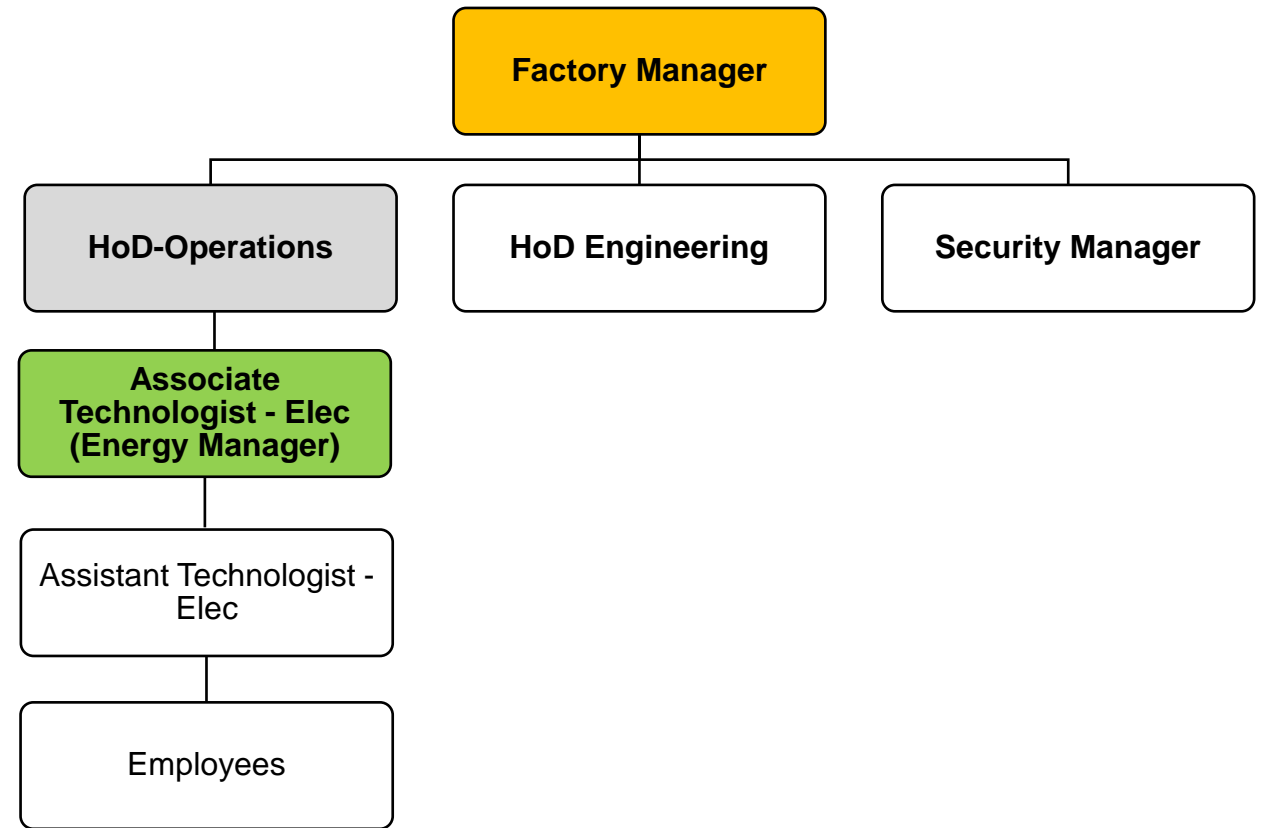
- RE Share has gone up from 80% to 89% Quarter on Quarter basis. Improvement on account of additional Solar and IEX
- 2023-24 RE share is 86% vs 80% in 2022-23 vs 65% in 2021-22
- Net savings on account of captive RE is ~ 333 Lacs YTD 2023-24 vs 264 Lacs in 2022-23
- Due to wind generator failure in Jan'24 ytd generation has reduced to 37.2 Lac Units from 38.7 Lac in LY



➤ Online Energy monitoring system data logging and reports.



DATE TIME	MACHINE NO.	M.E.	%Phase Amps	I-Phase Amps	II-Phase Amps	III-Phase Amps	%Phase Voltage	I-Phase Voltage	II-Phase Voltage	METER KWH	METER KVARH
2022-09-27 22:29:34	EN_1		13.9479013	25.0487083	43.93257804	21.3542082	41.1403894	413.143326	413.4208848	3208.529328	3119.313828
2022-09-27 22:29:34	EN_1		11.540389518	21.14051925	35.44618241	26.17591951	41.21330844	413.1421135	413.7122887	3206.998047	3116.994847
2022-09-27 22:19:34	EN_1		19.82148915	35.8232138	57.4632621	25.10510051	41.2412364	413.4668811	414.0388002	3205.210384	3115.211304
2022-09-27 22:09:34	EN_1		19.58154985	35.58440258	57.18090111	25.43052851	41.2198035	413.2871981	413.3948002	3203.495317	3113.495317
2022-09-27 21:59:34	EN_1		21.3378995	37.6262054	61.69398014	25.98753231	41.21788134	412.8815813	412.8847961	3201.584861	3111.584861
2022-09-27 21:49:34	EN_1		14.81789819	14.9763038	35.22444815	38.88918811	41.2520811	413.1871834	413.5142907	3208.887819	3119.887819
2022-09-27 21:39:34	EN_1		18.86262841	18.9923093	35.29894891	34.6811326	413.827302	413.2012313	413.3458867	3208.187958	3118.207958
2022-09-27 21:29:34	EN_1		15.86415019	15.3287043	31.88912871	38.30177904	41.3728079	413.4043088	413.07902	3206.348894	3116.348894
2022-09-27 21:19:34	EN_1		19.33172889	18.1077048	34.18447213	24.94859817	41.3707602	413.7415238	413.3488219	3204.372345	3114.372345
2022-09-27 21:09:34	EN_1		15.08188979	15.0827796	15.4402081	33.3279296	41.34037117	414.8403876	413.1104979	3222.688941	3122.688941
2022-09-27 20:59:34	EN_1		11.76322817	21.79487077	35.21785238	26.54254913	41.24372864	413.9653887	412.3418888	3206.758304	3116.758304
2022-09-27 20:49:34	EN_1		19.20188995	13.20341884	31.45311829	15.28102891	41.25444938	414.1123215	412.6485902	3208.888867	3118.888867
2022-09-27 20:39:34	EN_1		12.28482884	22.18428975	35.38183883	24.98534289	41.26248158	414.1444081	412.7998762	3203.188882	3117.388882
2022-09-27 20:29:34	EN_1		22.74284962	26.74280091	31.88139815	34.45517821	41.375851	412.458819	412.558819	3205.258877	3115.258877
2022-09-27 20:19:34	EN_1		17.57578847	17.57880627	30.53817811	21.88918386	41.23402811	414.7285879	412.6944045	3203.388882	3113.388882
2022-09-27 20:09:34	EN_1		21.85188014	21.99320547	31.74118811	26.57619095	41.34707219	414.2994851	413.0888158	3201.058877	3111.058877



Waste Utilization and disposal method

FY2021-22

FY2022-23

FY2023-24

Cigarette paper

Qty(MT/Year) : 6.4

% Total fuel:

Oil cotton waste

Qty(MT/Year):1.42

%Total Fuel :

Used Oil

Qty (MT/Year) :0.6

%Total fuel :

Cigarette paper

Qty(MT/Year) : 5.17

% Total fuel:

Oil cotton waste

Qty(MT/Year):0.4

%Total Fuel :

Used Oil

Qty (MT/Year) :0.54

%Total fuel :

Cigarette paper

Qty(MT/Year) : 7.35

% Total fuel:

Oil cotton waste

Qty(MT/Year):0.28

%Total Fuel :

Used Oil

Qty (MT/Year) :0.35

%Total fuel :

Type of waste generated	Quantity waste generated (MT/Year)	Disposal method
Cigarette paper	6.4	Recycle/reuse
Oil cotton waste	1.42	Incineration
Used oil	0.6	Recycle/reuse

Type of waste generated	Quantity waste generated (MT/Year)	Disposal method
Cigarette paper	5.17	Recycle/reuse
Oil cotton waste	0.4	Incineration
Used oil	0.54	Recycle/reuse

Type of waste generated	Quantity waste generated (MT/Year)	Disposal method
Cigarette paper	7.35	Recycle/reuse
Oil cotton waste	0.28	Incineration
Used oil	0.35	Recycle/reuse



- LPG for cooking
- HSD for Generators



- Purchased electricity from Grid

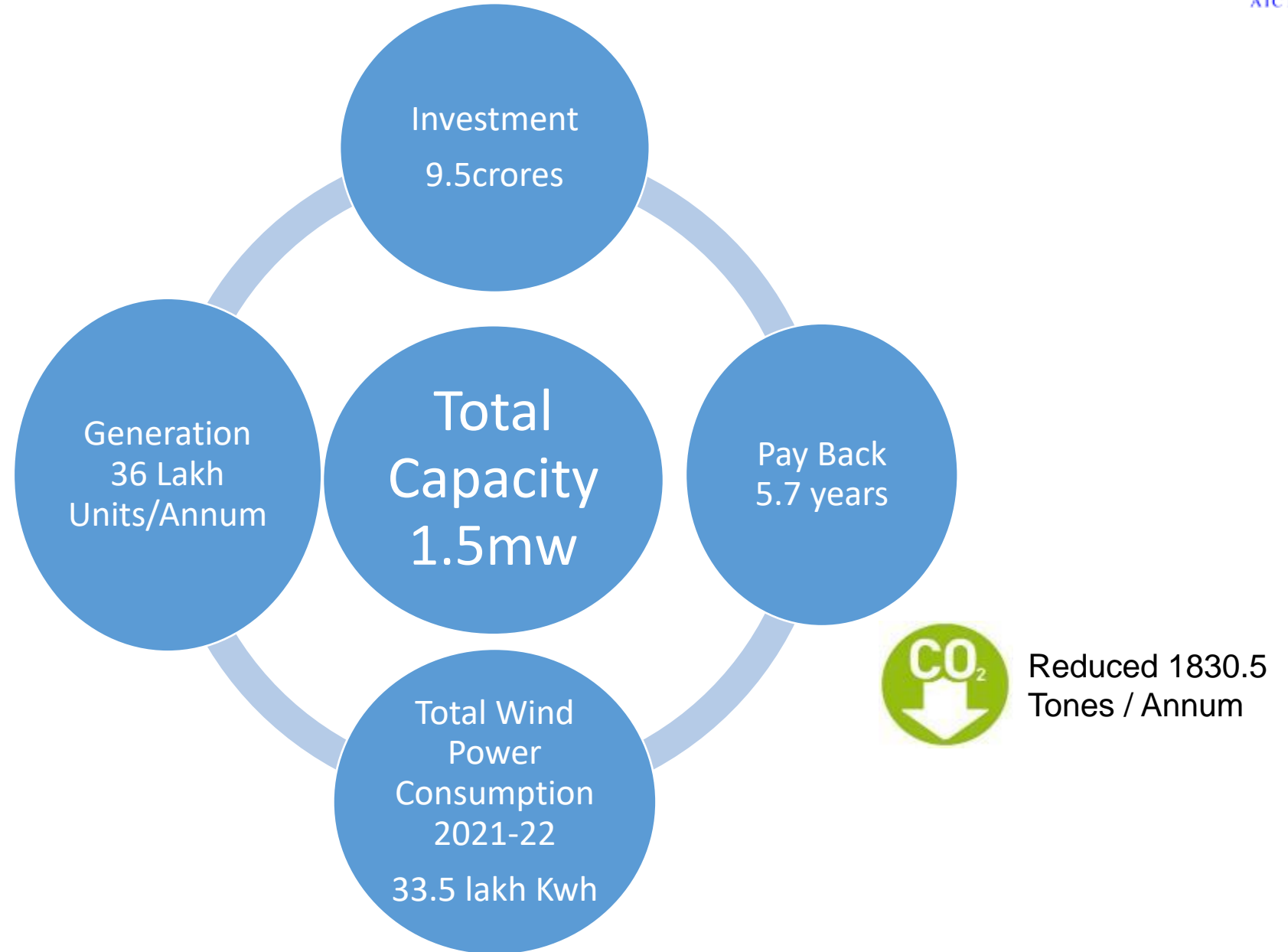


- Raw Materials transportation
- Finished goods transportation

	Absolute Emission (Metric Ton)	Emission Intensity (KgCO ₂ / Ton of Final Products)	Absolute Emission (Metric Ton)	Emission Intensity (KgCO ₂ / Ton of Final Products)	Absolute Emission (Metric Ton)	Emission Intensity (KgCO ₂ / Ton of Final Products)
2021-22	37.6	0.005	2.0	0	2381.9	0.330
2022-23	43.9	0.005	0.6	0	2821.8	0.340
2023-24	42.1	0.004	0.58	0	2729.1	0.284



- Color coding of waste bins with pictorial signs
- Training and Awareness
- Regular inspection of Waste bins



Off Site Solar Plant (Capacity 1MW)



Project Size: 1.2MW AC (1.4Mwp DC)
 Project Site: Adanur village, Karur Dt, Tamilnadu



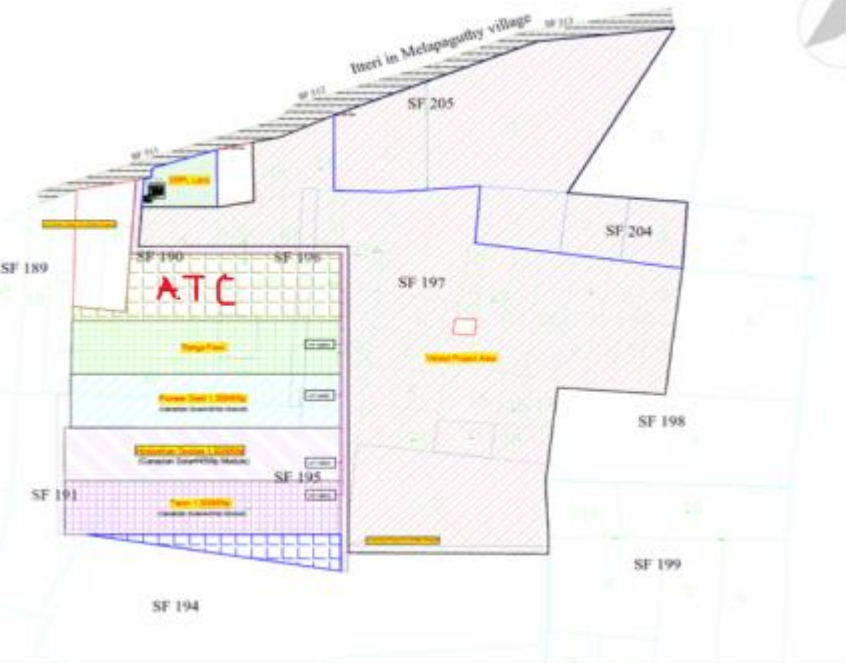
Total project Cost 7.36 cr
 Land Size : 3.5 Acres
 IRR: 17.4% (15yrs) 19.5% (25yrs)



Estimated Generation: 20 Lakhs units
 ROI - 4.2 Years



Annual Electricity Savings (KWH): 2000000
 Annual Saving (in lakhs): 333



Long Term Vision on EE (Roof Top Solar)



Reduced cost of land and greater utilization

Reduced cost of evacuation

Easier operation and maintenance

Higher Efficiency of inverter / Power convertor

Increased Grid PLF%

- ✓ Investment : Rs.130 Lakhs
- ✓ Energy Saving : Kwh 3 Lakhs / Annum
- ✓ Cost Saving : Rs.25 Lakhs / Annum
- ✓ Payback Period : 62 Months



To ensure that its products and services comply with all applicable statutes and regulations;

To work towards safe and optimal resource use over the life-cycle of its products and services, including recycling of resources wherever possible;

To work towards ensuring that all goods and services are procured, manufactured and delivered through a system embedding its policies in terms of labour practices, human rights, ethics, occupational health, safety and environment;

To work towards sourcing significant raw materials, products and services in a manner so as to continuously improve the balance between social, economic and environmental impacts;

To work towards building capacity such that all the value chain partners, namely the third party manufacturers (TPMs), service providers including transporters and suppliers of significant raw materials, are sensitised and empowered to fulfil their roles and responsibilities towards sustainability;

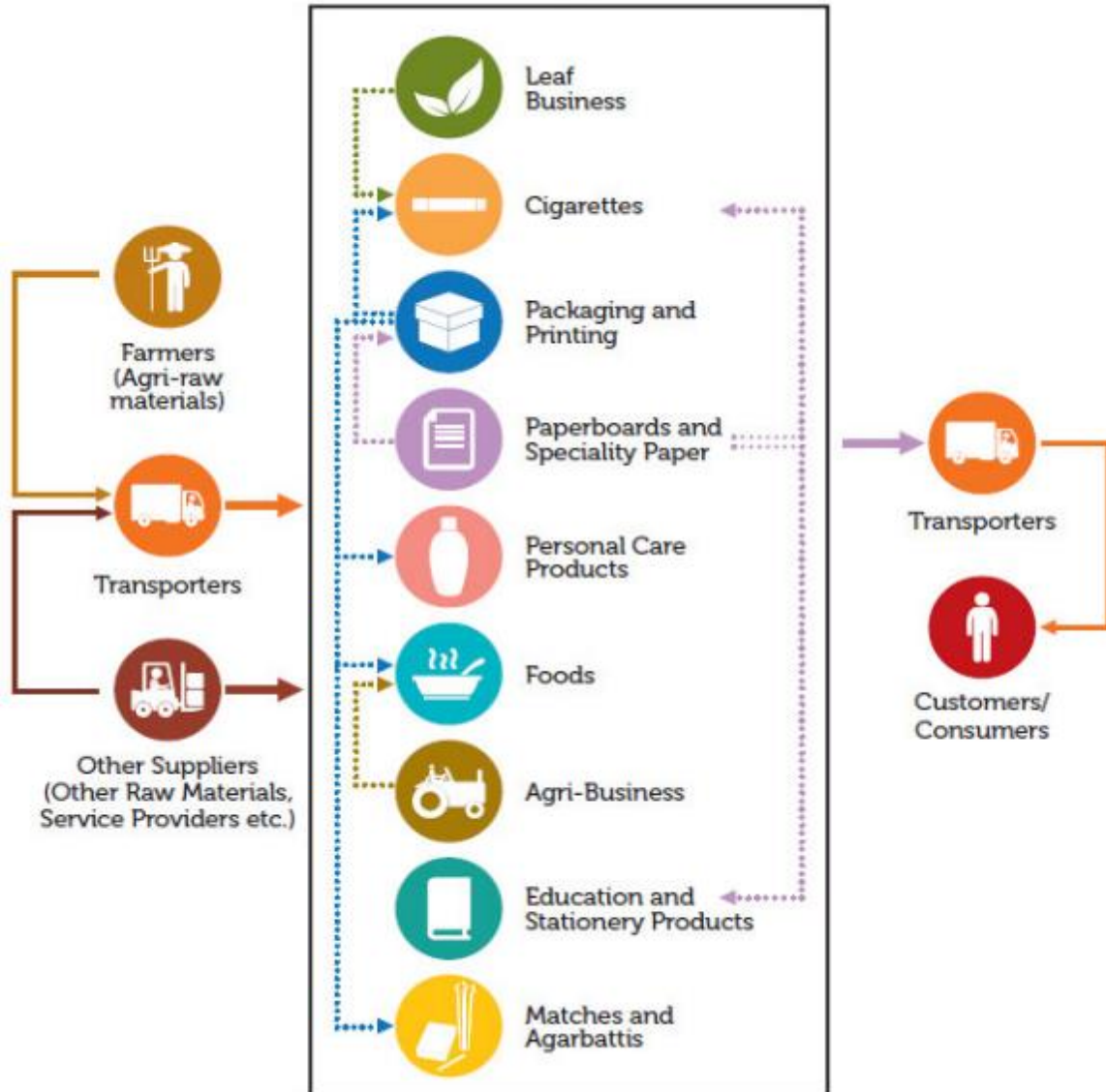
To raise the awareness of consumers on responsible disposal of products and packaging;

To continue to progressively factor in relevant social and environmental considerations during the process of development of products / services; To continue to recognise and respect the rights of people who may be owners of traditional knowledge, and other forms of intellectual property, wherever relevant.

Green Supply Chain – ENCON Projects implemented by Vendor

Being a converter of tobacco into cigarettes for ITC Limited, ATC Limited sources most of its raw materials from ITC Limited.

The material flow across different divisions in ITC Limited is as follows:



- Almost 95% percent of our vendors are from ITC Ltd. Papers and boards are from ITC PSPD, Leaf tobacco is sourced from ILTD, Filters are sourced from ITC Essentra.
- Energy conservation and replication of projects are governed by corporate EHS at ITC Limited. All the projects are tracked for implementation along with the replication projects. So the projects originated in one division, are replicated across divisions.
- We try to maximize the efficiency of our logistic networks by using travelling salesman algorithm to optimize routes and maximize truck loads/dispatch.

Energy Conservation Day Celebration



- Energy conservation Week Celebrated every in month of December
- Energy conservation pledge taken by all the participants
- Quiz was organized
- Total no. of Suggestions received from employees – **127**

World Environment Day Celebration



- World Environmental Day Celebrated every year on 5th June
- Around 1200 saplings planted across Hosur along with District Administration, 150 sapling issued to employees and planted 30 inside the Factory premises
- Environmental awareness program conducted inside the Shop floor



Renewal of Platinum rated IGBC Green Building Certificate for 3 years (till 2023)



Excellence Award - IGBC Performance Challenge 2021



Prashansa Patra from national safety Council of India



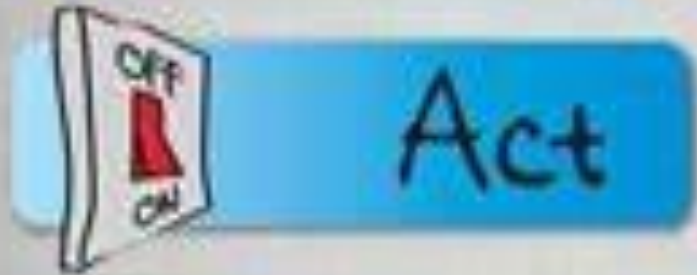
Energy Efficient Unit from CII National Level Energy management 2021



Transition to ISO 45001:2018 and IMS Recertification



Gold Prize in FICCI Safety Excellence Award 2020 under small sector



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